

# STEPHEN HOSMER

**OBJECTIVE** Strategic Thinking, Creative Problems Solving, Mentoring, Individual & Team Development,

## SKILLS AND ACHIEVEMENTS

### **PUBLIC COMPANY EXPERIENCE**

**Launch** – Took Royale Energy into the public market through SEC Form 10

**NASDAQ Listing** – Began trading on NASDAQ (1993), Uplisted to Global Market (1996), Granted Listing Qualification Extension before panel hearing (2015)

**Capital offerings** – Capitalized Royale using Registered Direct, At The Market, PIPE's, and Convertible Preferred

**Mergers** – Led merger between Public and Private company pursuant to SEC Form S4

### **ACQUISITION AND DIVESTITURE**

**Acquisitions** –PG&E Resources – Sacramento Basin, Jerry Jones – Arkoma Exploration, Venoco – Afton

**Joint Ventures** – Rampart (AK, North Slope), Brigham Exploration (TX, Gulf Coast), National Fuel (UT, Flat Rock), Matris (CA, Monterey Shale), Ring Energy (TX, Permian), Slawson Exploration (WY)

**Divestitures** – Occidental Petroleum, Venoco, Armstrong Petroleum, Conoco Phillips, Anadarko Petroleum

### **INFORMATION TECHNOLOGY**

**Customer Website** – allowing direct access to well status & accounting data

**Wellsite telemetry** – providing remote access to real-time gas sales data

**Systems design** – designed and built IT & Communication infrastructure

### **RISK ASSESSMENT/MANAGEMENT**

**Financial** – hedging, insurance, bonds,

**Litigation** – Managed more than 30 cases over 27 years (4 jury trials, 2 arbitrations, 5 mediated settlements, 19 Settlements)

**Real Estate / Mineral Leasehold** – title risk assessment and remediation

### **PROJECT PLANNING**

**Well Drilling:** Field development and drilling of over 150 wells

**Seismic data collection:** Managed collection of over 300 square miles of proprietary data

**Real Estate:** Managed acquisition and build-out of corporate headquarters

### **FINANCIAL ANALYSIS**

**Discounted cash flow analysis:** of oil & gas asset performance

**Bid price strategy:** Successfully acquired over 100,000 acres in state and federal lease sales

### **PUBLIC SPEAKING**

**Live** – Industry/trade audiences up to 7,000

**Television/Radio** – CA Capital Week, KUSI News, KCBQ Mark Larson show, Cudlow & Kramer Biz Talk Radio, and more.

**Coaching** – Speech & Debate coach to multiple nationally ranked teams

**MENTORING / COACHING**

**Individual** – Over 580 one-on-one meetings (11+ people, 4+ years)

**Group** – Men, High school, Jr High, Gen X, Business Leaders, Speech Club, Cycling Club,

**Executive Retreat** – Present Hope (cycling 865 miles with 18 participants), Love Does (cycling 520 miles with 13 participants)

**Marriage Counseling** – Four couples over a 12 year period (non-continuous)

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**WORK HISTORY**

**MANAGER OF INFORMATION SYSTEMS, ROYALE ENERGY INC., SAN DIEGO, CA**

June 1988-September 1991

**PRESIDENT, ROYALE OPERATING COMPANY, SAN DIEGO, CA**

September 1991 – July 1995

**CFO, ROYALE ENERGY INC., SAN DIEGO, CA**

July 1995 – Oct 2008

**CO-CEO/CFO, ROYALE ENERGY INC., SAN DIEGO, CA**

Oct 2008 – Present

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**BOARD SERVICE**

**ROYALE ENERGY INC, SAN DIEGO CA**

June 1995 - Present

**VENTURE EXPEDITIONS, MINEAPOLIS MN**

December 2011 – Present

**EXILE INTERNATIONAL, NASHVILLE TN**

December 2014 – May 2017

**FAITH CHAPEL, SPRING VALLEY CA**

February 2009 – February 2012

**YOUTH FOR CHRIST, SAN DIEGO CA**

1997 – 2004

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**EDUCATION**

**BACHELORS OF SCIENCE, ORAL ROBERTS UNIVERSITY, TULSA OK,**

**MASTERS OF BUSINESS ADMINISTRATION (PKE), PEPPERDINE UNIVERSITY, MALIBU CA  
2001-2002**

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**CERTIFICATON &  
MEMBERSHIP**

**American College of Corporate Directors**

**Forensic Expert Witness Association**